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*Visual Rhetoric Used in the Visual Representation
of Natural Language Arguments*

The visual representation of natural language arguments has come under intense study in recent years. Combining developments from logic, linguistics, computer science and related fields, various scholars have participated in the development of argument mapping software like Araucaria and Carneades. With the help of these software analysts are able to visually reconstruct the deep structure of arguments, while stripping away unnecessary linguistic elements. The software provide analytic tools to lay out implicit premises and argumentative schemes used in a given piece of argumentative text as well as to reconstruct the relationship between premises.

The paper argues that although these visual representations of argumentative procedure aim to excavate the deep structure of argumentation (similar to that of the Toulmin scheme as progressing from data and warrant towards a conclusion) they are not free from aspects of persuasion. The paper shows that the actual visual layout of natural language arguments can have effects of non-rational persuasion on the audience. Thus in argument mapping a layer of visual rhetoric is added to the visual reconstruction of argumentative structure.

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